



## Pro Shop Bowling Accessory Vending Machine Program



Just because the pro shop isn't open doesn't mean bowlers can't get what they need. This vending machine gives bowlers peace of mind that what they need will always be there. And you get peace of mind knowing you're not losing sales.

### No More Lost Sales

Bowling accessory sales no longer have to be lost sales just because the pro shop needs a little time off. Now there's the Ebonite 'Round the Clock Pro Shop, a vending machine system specifically designed to accommodate bowlers' needs, and featuring bowling accessory products that bowlers look to buy virtually 24 hours a day.

Ebonite has teamed-up with Fawn® Vending, one of the nation's leaders in vending machine manufacturing and merchandising, to provide pro shops with the absolute best impulse-purchase profit-making opportunity available in the industry today.

### An Investment That Pays Dividends.

Studies have shown that an appropriately merchandised vending program can pay for itself with an average of just two sales per day. Sales beyond two..an accelerated profit stream. And, with program financing available to qualified participants at the time of purchase, profit making can start immediately.

### Products That Sell. Packaging That Sells Them.

Ebonite has fast become one of the leading brands of bowling accessories in the world. The assortment selected and fitted to this vending machine program are all proven, high-demand products in the consumer bowling marketplace. They have also been packaged for the all-important impulse purchase environment... an absolute must for vending success.

# PRO SHOP BOWLING ACCESSORY VENDING MACHINE PROGRAM

## Vending Machine Details

| Specifications   |   |
|--|---|
| <b>Dimensions:</b><br>72"H x 29.3" Wx34.75"D               | <b>Coinage:</b><br>Electronic Acceptance<br>(accepts nickels, dimes<br>quarters and dollar coins) |
| <b>Weight:</b><br>445 lbs.                                 | <b>Bill Acceptor:</b><br>200-bill capacity will accept<br>either one or five dollar bills         |
| <b>Electrical:</b><br>Volts - 115<br>Hz - 60<br>Amps - 1.2 | <b>Selection:</b><br>25 Items   |
| <b>Pricing:</b><br>Individual from<br>5¢ to \$99.95        | <b>Capacity:</b><br>406 Items   |

## Features & Benefits

- **Bill Acceptor/Changer**  
Accepts either one or five dollar bills, a proven way to add as much as 30% in vending machine sales.
- **Pricing Flexibility**  
Individual pricing ranges from 5¢ to \$655.35.
- **Credit/Debit Card Reader Standard**
- **Digital Display**  
Confirms exact amount of money deposited, makes purchases less confusing.
- **Contemporary Cabinet Design**  
Design and graphics complement any bowling center and attract bowling customers to the machine.



30% + sales increase with \$1 and \$5 bill acceptor.



Design and construction of the vending unit provides for ample storage space for refilling machine.

## Your Initial Investment

- Fawn Vending Machine - Your 'Round the Clock Pro Shop includes:
  - Delivery via Bekins Van Line
  - Machine set-up services and training
  - Full factory warranty
- Complete Ebonite Accessory Assortment to fill the machine and start selling. Retail value in excess of \$1,495. (Ebonite Item# APVENDPACK.)
- Financing Options:
  - 1 Year Interest Free Financing
  - or -
  - 100% financing. No money down, 48-month program

## Ebonite Accessory Details

| Vending Machine Plan-O-Gram                                |   |   |   |   |                                |
|--|---|---|---|---|--------------------------------|
| 812V<br>Wrist Control™                                     | 380V<br>See-Saw                           | 1701V<br>Ultra Prene<br>Wrist Support     | 826V<br>Wrist Support Liner             |   |                                |
| <b>10 clams</b>  | <b>10 clams</b>                           | <b>10 clams</b>                           | <b>10 clams</b>                         |   |                                |
| 514V<br>Men's<br>Bowling Socks                             | 514V<br>Men's<br>Bowling Socks            | 511V<br>Women's<br>Bowling Socks          | 511V<br>Women's<br>Bowling Socks        |   |                                |
| <b>10 clams</b>  | <b>10 clams</b>                           | <b>10 clams</b>                           | <b>10 clams</b>                         |   |                                |
| 017V<br>Ultra-Grip™<br>3/4" Tape<br>White                  | 016V<br>Ultra-Grip™<br>3/4" Tape<br>Black | 012V<br>Ultra-Grip™<br>1" Tape<br>White   | 012V<br>Ultra-Grip™<br>1" Tape<br>White | 011V<br>Ultra-Grip™<br>1" Tape<br>Black | 420V<br>Perfect<br>Patch       |
| <b>24 bags</b>   | <b>24 bags</b>                            | <b>24 bags</b>                            | <b>24 bags</b>                          | <b>24 bags</b>                          | <b>24 bags</b>                 |
| 300V<br>X-tra<br>Skin™                                     | 230<br>Ultra-Grip™<br>Rosin<br>Bag        | 220<br>Ultra-Grip™<br>Hand<br>Conditioner | 316<br>Ultra-Slide                      | 316<br>Ultra-Slide                      | 166V<br>Power-house™<br>Scrubs |
| <b>18 bags</b>   | <b>24 bags</b>                            | <b>24 bags</b>                            | <b>24 bags</b>                          | <b>24 bags</b>                          | <b>18 bags</b>                 |
| 130<br>Powerhouse™<br>Energizer<br>Ball Cleaner<br>(5 oz.) | 239V<br>Ultra-Dry™<br>Grip Ball           | 640V<br>Heavy-Duty<br>Shoe Brush          | 180V<br>Bowling<br>Towel                | 237V<br>Ultra-Dry™<br>Grip Sack         |                                |
| <b>12 bottles</b>  | <b>8 clams</b>                            | <b>10 clams</b>                           | <b>10 clams</b>                         | <b>10 clams</b>                         |                                |

## Ebonite Accessory Details

| Item#      | Description                                 | Quantity   |
|------------|---|------------|
| 812V       | Wrist Control™                              | 10         |
| 380V       | See-Saw                                     | 10         |
| 1701V      | Ultra Prene Wrist Support                   | 10         |
| 826V       | Wrist Support Liner                         | 10         |
| 514V       | Men's Bowling Socks                         | 20         |
| 511V       | Women's Bowling Socks                       | 20         |
| 017V       | Ultra-Grip™ 3/4" White Tape (10 pc.)        | 24         |
| 016V       | Ultra-Grip™ 3/4" Black Tape (10 pc.)        | 24         |
| 012V       | Ultra-Grip™ 1" White Tape (10 pc.)          | 48         |
| 011V       | Ultra-Grip™ 1" Black Tape (10 pc.)          | 24         |
| 420V       | Perfect Patch                               | 24         |
| 300V       | X-tra Skin™                                 | 18         |
| 230        | Ultra-Grip™ Rosin Bag                       | 24         |
| 220        | Ultra-Grip™ Hand Conditioner                | 24         |
| 316        | Ultra-Slide                                 | 48         |
| 166V       | Powerhouse™ Scrubs (singles)                | 18         |
| 130        | Powerhouse™ Energizer Ball Cleaner (5 oz.)  | 12         |
| 239V       | Ultra-Dry™ Grip Ball                        | 8          |
| 640        | Heavy-Duty Shoe Brush                       | 10         |
| 180V       | Bowling Towel                               | 10         |
| 237V       | Ultra-Dry™ Grip Sack                        | 10         |
| APVENDPACK | Complete Assortment Pack - All of the Above | APVENDPACK |

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